

Business Ethics Quarterly

INDEX TO VOLUME THREE (1993)

ARTICLES

BOWEN, MICHAEL AND F. CLARK POWER, <i>The Moral Manager: Communicative Ethics and the Exxon Valdez Disaster</i>	97
CARSON, THOMAS L., <i>Comment on the Stakeholder Theory</i>	171
CARSON, THOMAS L., <i>Second Thoughts about Bluffing</i>	317
COHEN, DEBORAH VIDAVER, <i>Creating and Maintaining Ethical Work Climates Anomie in the Workplace and Implications for Managing Change</i>	343
CRAMTON, PETER C. AND J. GREGORY DEES, <i>Promoting Honesty in Negotiation</i> ..	359
DALTON, DAN R., JOHN W. HILL, MICHAEL METZGER, <i>The Organization of Ethics and the Ethics of Organizations</i>	27
D'ANDRADE, KENDALL, <i>Machiavelli's Prince as CEO</i>	395
DEES, J. GREGORY AND PETER C. CRAMTON, <i>Promoting Honesty in Negotiation Ethical Attorney</i>	359 405
DUKERICH, JANET M., JANE DUTTON AND DONALD MCCABE, <i>Values and Moral Dilemmas: A Cross-Cultural Comparison</i>	117
DUSKA, RONALD F., <i>Aristotle: A Pre-Modern Post-Modern? Implications for Business Ethics</i>	227
DUTTON, JANE, JANET M. DUKERICH AND DONALD MCCABE, <i>Values and Moral Dilemmas: A Cross-Cultural Comparison</i>	117
ETZIONI, AMITAI, <i>Comment on Shaw and Zollers</i>	169
FREDERICK, WILLIAM C., <i>A Response to Klein</i>	63
GREEN, RONALD M., <i>Business Ethics as a Postmodern Phenomenon</i>	219
HAUGHEY, JOHN C., <i>Does Loyalty in the Workplace have a Future?</i>	1
HILL, JOHN W., DAN R. DALTON AND MICHAEL METZGER, <i>The Organization of Ethics and the Ethics of Organizations</i>	27
KLEIN, WALTER H., <i>Preliminary Commentary on William C. Frederick's Theory of Business Values</i>	55
KOEHN, DARYL, <i>A Response to Donaldson</i>	177
KUPFER, JOSEPH, <i>The Ethics of Genetic Screening in the Workplace</i>	17
MARTIN, WILLIAM AND BILL SHAW, <i>White, Gilligan, and the Voices of Business Ethics</i>	437
MCCABE, DONALD, JANET M. DUKERICH AND JANE DUTTON, <i>Values and Moral Dilemmas: A Cross-Cultural Comparison</i>	117

NIELSEN, RICHARD P., <i>Organization Ethics From a Perspective of Praxis</i>	131
NIELSEN, RICHARD P., <i>Varieties of Postmodernism as Moments in Ethics Action Learning</i>	251
POWER, F. CLARK AND MICHAEL G. BOWEN, <i>The Moral Manager: Communicative Ethics and the Exxon Valdez Disaster</i>	97
RASSMUSSEN, DAVID M., <i>Business Ethics and Postmodernism: A Response</i>	271
SCHMIDT, DAVID P., <i>Postmodern Interviews in Business Ethics: A Reply to Ronald Green</i>	279
SEN, AMARTYA, <i>Does Business Ethics Make Economic Sense?</i>	45
SHAW, BILL AND WILLIAM MARTIN, <i>White, Gilligan, and the Voices of Business Ethics</i>	437
SHAW, BILL AND FRANCES E. ZOLLERS, <i>Managers in the Moral Dimension: What Etzioni Might Mean to Corporate Managers</i>	153
WALTON, CLARENCE C., <i>Business and Postmodernism: A Dangerous Dalliance</i>	285
WEBER, JAMES, <i>Institutionalizing Ethics into Business Organizations</i>	419
WOLFE, ART, <i>A Reply to Robert Allan Cooke</i>	65
ZOLLERS, FRANCES E. AND BILL SHAW, <i>Managers in the Moral Dimension: What Etzioni Might Mean to Corporate Managers</i>	153
REVIEW ARTICLES	
COOKE, ROBERT ALLAN, <i>Understanding the Real "Character Issue" (Clarence Walton, <i>The Moral Manager</i> and <i>Corporate Encounters</i>)</i>	307
KRACHER, BEVERLY, <i>Snakepits and Disasters (Howard Schwartz, <i>Narcissistic Process and Corporate Decay</i>)</i>	69
LUIJK, HENK J. L. VAN, <i>Coming of Age in Business Ethics (Jack Mahoney, Teaching Business Ethics in the UK, Europe, and the USA)</i>	205
MCCARTHY, E. DOYLE, <i>Moral and Ethical Dilemmas in a Personal Sales Industry (Guy Oakes, <i>The Soul of the Salesman: The Moral Ethics of Personal</i>)</i>	445
MOORE, JENNIFER MILLS, <i>International Reflections on Individual Autonomy and Corporate Effectiveness (Enderle, Almond, and Argandoña, People in Corporations)</i>	197
NORCIA, VINCENT DI, <i>Knowledge, Power, and a Professional Ethic (Derber, Schwartz, and Magrass, <i>Power in the Highest Degree</i>)</i>	185
SMITH, DAVID C., <i>Team Building and the Pursuit of Human Authenticity (Allan Cox, <i>Straight Talk for Monday Morning</i>)</i>	79
SOLOMON, ROBERT C., <i>Beyond Selfishness: Adam Smith and the Limits of the Market (Patricia Werhane, <i>Adam Smith and His Legacy for Modern Capitalism</i>)</i>	453
WEBER, LEONARD J., <i>Ethics and the Praise of Diversity (Marilyn Loden, Judy B. Rosener, <i>Workforce America</i>)</i>	87

Business Ethics Quarterly

Information for Contributors

Three clean copies of the manuscript should be sent directly to:

Patricia H. Werhane
Editor-in-Chief, *Business Ethics Quarterly*
Ruffin Chair in Business Administration
The Darden School, University of Virginia
P.O. Box 6550
Charlottesville, VA 22906-6550

Provide the full title, author's name, affiliation and present address on the cover page of the manuscript.

Repeat the full title on page one of the manuscript without the author's name or any other information.

Please provide a brief personal biography of yourself (maximum of seventy words).

Please provide a hundred and fifty word abstract.

Authors wishing their manuscripts returned must include return postage and a self-addressed envelope.

Authors whose articles are accepted for publication will be expected to submit the final version in hard copy, along with an IBM compatible diskette, preferably in *Word Perfect* format.

Manuscripts should conform to either the *Chicago Manual of Style*, the *Academy of Management Review Style Guide for Authors*, or *A Uniform System of Citation* (the "Blue Book").

Notes and references of any kind are to appear at the end of the article (Word Perfect users, please do **not** use the embedded footnote or endnote option in Word Perfect.)

Manuscripts considered for publication are double-blind reviewed by at least two members of the editorial review board. Their decision is subject to the approval of the Editor-in-Chief.

While decisions on the use of gender terms are left to the individual authors, *BEQ* encourages authors to use non-sexist language.

BEQ will not consider a manuscript that is currently under consideration elsewhere or has been published previously, except for special circumstances.

Every attempt will be made to notify authors of the status of their manuscript within three months of the date of submissions.

Authors of manuscripts accepted for publication will receive print-outs for the correction of typographical errors and minor changes prior to publication. Shortly after publication of a manuscript, the author will receive a complimentary copy of *BEQ*.

Review Articles. Readers of *BEQ* who would like to see a particular book reviewed, or who are interested in reviewing a book, please contact:

Al Gini, Managing Editor
Business Ethics Quarterly
(312) 915-6093 Fax: (312) 915-6447

NIELSEN, RICHARD P., <i>Organization Ethics From a Perspective of Praxis</i>	131
NIELSEN, RICHARD P., <i>Varieties of Postmodernism as Moments in Ethics Action Learning</i>	251
POWER, F. CLARK AND MICHAEL G. BOWEN, <i>The Moral Manager: Communicative Ethics and the Exxon Valdez Disaster</i>	97
RASSMUSSEN, DAVID M., <i>Business Ethics and Postmodernism: A Response</i>	271
SCHMIDT, DAVID P., <i>Postmodern Interviews in Business Ethics: A Reply to Ronald Green</i>	279
SEN, AMARTYA, <i>Does Business Ethics Make Economic Sense?</i>	45
SHAW, BILL AND WILLIAM MARTIN, <i>White, Gilligan, and the Voices of Business Ethics</i>	437
SHAW, BILL AND FRANCES E. ZOLLERS, <i>Managers in the Moral Dimension: What Etzioni Might Mean to Corporate Managers</i>	153
WALTON, CLARENCE C., <i>Business and Postmodernism: A Dangerous Dalliance</i>	285
WEBER, JAMES, <i>Institutionalizing Ethics into Business Organizations</i>	419
WOLFE, ART, <i>A Reply to Robert Allan Cooke</i>	65
ZOLLERS, FRANCES E. AND BILL SHAW, <i>Managers in the Moral Dimension: What Etzioni Might Mean to Corporate Managers</i>	153
REVIEW ARTICLES	
COOKE, ROBERT ALLAN, <i>Understanding the Real "Character Issue" (Clarence Walton, <i>The Moral Manager and Corporate Encounters</i>)</i>	307
KRACHER, BEVERLY, <i>Snakepits and Disasters (Howard Schwartz, <i>Narcissistic Process and Corporate Decay</i>)</i>	69
LUIJK, HENK J. L. VAN, <i>Coming of Age in Business Ethics (Jack Mahoney, Teaching Business Ethics in the UK, Europe, and the USA)</i>	205
MCCARTHY, E. DOYLE, <i>Moral and Ethical Dilemmas in a Personal Sales Industry (Guy Oakes, <i>The Soul of the Salesman: The Moral Ethics of Personal</i>)</i>	445
MOORE, JENNIFER MILLS, <i>International Reflections on Individual Autonomy and Corporate Effectiveness (Enderle, Almond, and Argandoña, People in Corporations)</i>	197
NORCIA, VINCENT DI, <i>Knowledge, Power, and a Professional Ethic (Derber, Schwartz, and Magrass, <i>Power in the Highest Degree</i>)</i>	185
SMITH, DAVID C., <i>Team Building and the Pursuit of Human Authenticity (Allan Cox, <i>Straight Talk for Monday Morning</i>)</i>	79
SOLOMON, ROBERT C., <i>Beyond Selfishness: Adam Smith and the Limits of the Market (Patricia Werhane, <i>Adam Smith and His Legacy for Modern Capitalism</i>)</i>	453
WEBER, LEONARD J., <i>Ethics and the Praise of Diversity (Marilyn Loden, Judy B. Rosener, <i>Workforce America</i>)</i>	87

